

FSC-72-A

ROU Brief - 4/9/97

For AVP/RSM/RBM/ROMKAM/AM/AE/MC/PC/PRC/SC

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<ul style="list-style-type: none">• New Cigarette/Tobacco Store 8-Case Display• Consumer Mission B1G1F Coupons• DORAL May POS Changeover• Merchandising Spare Part Order Forms• Merchandising Out-of-Stock• Non-Compliance Historical Reporting• Sales Rep Draft Information Available on Notebook• Mercury Installations	<ul style="list-style-type: none">• All Merchandising Spare Part Order forms available in Netscape<ul style="list-style-type: none">- Access through Sales Department directory- Choose Spare Part Forms- Select specific form• You will be notified of any modifications; changes will be downloaded into Netscape	<ul style="list-style-type: none">• Mercury System currently being loaded on KAM Secretaries who are remote located.• ROU LAN based desktop users will receive Mercury within next two weeks (will include ROU Coordinators and KAM Secretaries located in the ROU).• Questions re: use of Mercury should be directed to your RBM.• Technical problems with Mercury should be reported to the Sales HotLine.
ROU DETAIL	Merchandising Out-of-Stock (Contact: Deborah Jones, ext. #5875)	
New Cigarette/Tobacco Store 8-Case Display (Contact: Sharon Reid, ext. 2584)	<ul style="list-style-type: none">• Item #168907, 4-Wide Spring-Load Cartridge, currently on backorder.• Replenishment inventory expected on 4/14/97.	Non-Compliance Historical Reporting (Contact: Chris Minner, ext. #1642)
Consumer Mission B1G1F Coupons (Contact: Floyd Cook, ext. #3466)	<ul style="list-style-type: none">• All historical non-compliance reports discontinued in SIS.• Use new historical reporting options communicated in FSC-59-A for future non-compliance reporting.	Sales Rep Draft Information on Notebook (Contact: Chris Minner, ext. #1642)
DORAL May POS Changeover (Contact: Floyd Cook, ext. #3466)	<ul style="list-style-type: none">• New function available 4/14/97 on the Sales Rep notebook application will display retail account draft status information by draft number.• Function located in ADMIN section with new button named DRAFT STATUS.• Each draft number will display date draft was written, draft number, account number, account name, draft status, amount, date draft cleared bank, and date draft completed cycle through SIS.• Information displayed is for <u>Sales Rep only</u> and does not reflect Retail Rep activity in the same account.• Activity recorded for draft accessed by double-clicking specific account information line or by highlighting account information line and clicking DISPLAY DRAFT DETAIL.	51851 6783